CONFIDENTIAL

Pitney Bowes Inc.

Offers to Purchase for Cash

Up to $50,000,000 in Aggregate Principal Amount of the Outstanding Securities below

Pursuant to the Offer to Purchase (as defined below)

To Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees:

Enclosed for your consideration is an Offer to Purchase (as it may be amended, supplemented, extended or otherwise modified from time to time, the "**Offer to Purchase**") of Pitney Bowes Inc., a Delaware corporation ("**PBI**"), relating to PBI's offers to purchase for cash (the "**Offers**") up to $50,000,000 in aggregate principal amount (excluding accrued and unpaid interest from the applicable last interest payment date up to, but not including, the settlement date) of its outstanding 6.70% Notes due 2043 (CUSIP No. 724479506) (the "**2043 Notes**") and 5.250% Medium-Term Notes due 2037 (CUSIP No. 72447XAB3) (together with the 2043 Notes, the "**Securities**") from each holder of record thereof (each an "**Eligible Holder**" and collectively the "**Eligible Holders**"). The Securities were issued pursuant to an indenture, dated as of February 14, 2005 (the "**Base Indenture**"), between us and Citibank N.A., as trustee, as supplemented by the First Supplemental Indenture, dated as of October 23, 2007, by and among the Company, The Bank of New York Mellon, as successor trustee (the "**Trustee**"), and Citibank, N.A., as resigning trustee, and Supplemental Indenture No. 2, dated as of February 26, 2020, by and between the Company and the Trustee. The Offers are made upon the terms, for the consideration and subject to the conditions set forth in the Offer to Purchase.

The purpose of the Offers is to retire a portion of PBI's outstanding indebtedness. See "Purpose of the Tender Offers" in the Offer to Purchase.

PBI's obligation to accept and pay for Securities validly tendered and not validly withdrawn pursuant to the Offers is conditioned upon the satisfaction or waiver by PBI of the express conditions set forth in the Offer to Purchase. See "The Terms of the Tender Offers—Conditions to the Tender Offers" in the Offer to Purchase. By tendering its Securities, an Eligible Holder will be required to represent and warrant that it is an Eligible Holder.

The Offers will expire at 5:00 p.m., New York City time, at the end of the day on September 18, 2026 (such date and time, as it may be extended, the "Expiration Time"), unless earlier terminated. Eligible Holders must validly tender their Securities on or prior to the Expiration Time to receive the Tender Offer Consideration (as defined in the Offer to Purchase). Tenders of Securities may be validly withdrawn at any time at or prior to 5:00 p.m., New York City time, on September 10, 2026, unless extended by PBI, but tenders will thereafter be irrevocable, except in certain limited circumstances where additional withdrawal rights are required by law.

For your information and for forwarding to your clients for whom you hold Securities registered in your name or in the name of your nominee, we are enclosing the following documents:

1. Offer to Purchase dated August 20, 2026.
2. A form of letter which may be sent to your clients for whose accounts you hold Securities registered in your name or in the name of your nominee, with space provided for obtaining such clients' instructions with regard to the Offers. This form will enable your clients to tender any or all of the Securities that they own.

DTC participants must execute tenders through DTC's Automated Tender Offer Program ("ATOP").

WE URGE YOU TO CONTACT YOUR CLIENTS AS PROMPTLY AS POSSIBLE IN ORDER TO OBTAIN THEIR INSTRUCTIONS.

Payment for Securities accepted for purchase pursuant to the Offer will be made only after timely receipt by the Tender Agent of (1) timely confirmation of a book-entry transfer of such Securities into the Tender Agent's account at DTC pursuant to the procedures set forth under "The Terms of the Tender Offers—Procedures for Tendering Securities" in the Offer to Purchase; (2) an Agent's Message; and (3) any other required documentation.

PBI has retained BofA Securities, Inc. as Dealer Manager for the Offer (the "**Dealer Manager**"), and Global Bondholder Services Corporation as the Information Agent (the "**Information Agent**") and the Tender Agent (the "**Tender Agent**") for the Offers.

PBI has agreed, upon consummation of the Offers, to pay a soliciting dealer fee equal to $0.125 for each $25 principal amount of 2043 Notes and $5.00 for each $1,000 principal amount of 2037 Notes, in each case, that are validly tendered, not withdrawn and accepted for purchase by the Company after proration pursuant to the Tender Offers to retail brokers that are appropriately designated by their beneficial holder clients to receive this fee, provided that such fee will only be paid with respect to tenders by Eligible Holders whose aggregate principal amount of Securities is $250,000 or less. PBI will also reimburse you for customary handling expenses incurred by you in forwarding any of the enclosed materials to your clients. PBI will pay all transfer taxes with respect to the purchase of any Securities by PBI in the Tender Offers.

Questions about the Offers may be directed to the Dealer Manager at its address and telephone number set forth on the back cover of the Offer to Purchase.

Questions regarding procedures for tendering Securities and requests for additional copies of the Offer to Purchase, any of the accompanying ancillary documents or any document incorporated therein by reference may be directed to the Information Agent at its address and telephone numbers set forth on the back cover of the Offer to Purchase.

Very truly yours,

BofA Securities, Inc.

NOTHING CONTAINED HEREIN OR IN THE ENCLOSED DOCUMENTS SHALL CONSTITUTE YOU OR ANY OTHER PERSON AS THE AGENT OF PBI, THE TENDER AGENT, THE INFORMATION AGENT, THE DEALER MANAGER OR ANY AFFILIATE OF ANY OF THEM, OR AUTHORIZE YOU OR ANY OTHER PERSON TO USE ANY DOCUMENT OR TO MAKE ANY STATEMENT ON BEHALF OF ANY OF THEM IN CONNECTION WITH THE OFFERS OTHER THAN THE ENCLOSED OFFER DOCUMENTS AND THE STATEMENTS CONTAINED THEREIN.

The Offers are not being made to (nor will tenders of the Securities be accepted from or on behalf of) holders in any jurisdiction in which the making or acceptance of the Offers would not be in compliance with the laws of such jurisdiction.